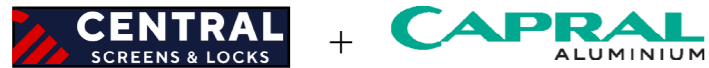




CRAFTED

WITH
CAPRAL

Founded in 1993, Central Screens and Locks has been a cornerstone of security solutions in Perth and throughout Western Australia. Established by Nigel Waine and his wife Christine, the business started modestly, operating out of an 80-square-meter factory with just two employees. Over the past three decades, it has grown into a 1,200-square-meter facility with a dedicated workforce of 29, offering a wide range of products and services including Capral's Amplimesh Security Range.



CENTRAL SCREENS AND LOCKS: 31 YEARS OF SECURING WESTERNAUSTRALIA



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Central Screens and Locks has earned a strong reputation in both the residential and commercial markets, providing a comprehensive suite of security solutions, from household security screens to commercial-grade cyclonic screens. The company also operates a locksmith division, which enhances its one-stop-shop offering by providing keying systems, lock replacements, and modern security technologies like keypads. This

diversification allows clients to secure their properties comprehensively, a major value proposition for both homeowners and commercial entities alike.

Reflecting on the early days of the business, Nigel recalls, "Our journey started from the ground up. I come from a marketing background and



realised early on that the business lacked that focus. I quickly took charge of marketing our products, and the growth followed." That growth was swift, with the company moving

premises three times before settling into its current location. The business's focus on security products has expanded, encompassing both residential solutions for everyday homeowners and large-scale projects for government and commercial clients.

Central Screens has a broad customer base, ranging from residential clients to

commercial developers and government entities. "Our customer base is quite broad," Nigel explains. "We service everything from entry-level homes to top-tier properties, and lately, we've

been doing a lot of government work—schools, classrooms, community centers, and commercial buildings."

A significant project that showcases the company's capabilities is its involvement with Perth's Metro Net, a large-scale government infrastructure initiative. Central Screens has provided security solutions for numerous railway stations, including the upcoming Ranford Railway Station, which will feature their flagship Amplimesh® products. Nigel elaborates on the growing demand for the company's products in these high-traffic public spaces: "Specifiers have realised that using woven stainless steel Amplimesh® products is a cost-effective solution. Glass in railway stations or buses is vulnerable to graffiti and scratches, which come with expensive replacement costs. Our product provides the same integrity and strength, but with a much lower maintenance cost."

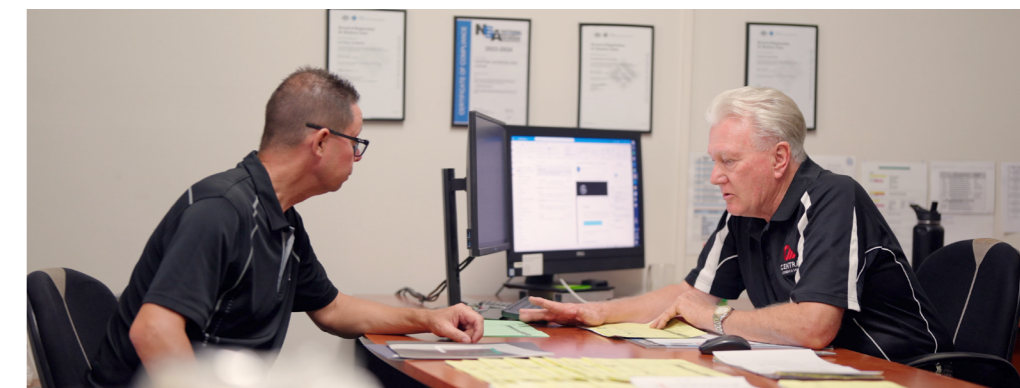
The versatility of Amplimesh® extends beyond security. Central Screens has

been contracted to provide screens for transportable classrooms deployed across remote areas of Western Australia. These classrooms, which can be relocated as needed, require robust security measures to ensure their safety, and Amplimesh® screens have proven to be a reliable solution. "These classrooms are sent to places as far north as South Hedland and Dampier and as far south as Albany," Nigel says. "It's exciting to be part of a project that covers such a wide geographical area."

A crucial element of Central Screens and Locks' success has been its long-standing partnership with Capral

Aluminium. Nigel's relationship with Capral dates back over 27 years, to the time when the brand was under the Alcan name. This collaboration has played a pivotal role in the company's growth, particularly with the Amplimesh® product range. Nigel recalls how the relationship began: "It all started with Ross Sinclair walking into our business in Kenwick. He asked if I was interested in becoming an Amplimesh® dealer, and after hearing about the benefits, I jumped on board. That was the start of a fantastic relationship."

Capral's support has been instrumental how we're doing."





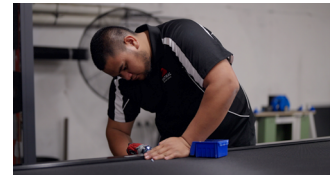
One of the key aspects of this relationship is the hands-on support provided by Capral representatives. Nigel appreciates the face-to-face communication that Capral consistently delivers: "If we need anything, all we have to do is pick up the phone, and Capral is there. Richard, for example, regularly stops by to ensure we're getting the support we need. I find that so important these days—many people rely on email, but those who walk in and take the time to talk to us are the ones we want to work with."

As Central Screens continues to grow, Nigel is excited about the future of the business, particularly with his son Ryan now taking on more responsibility. "The succession plan is exciting," he says.

"It's not easy letting go of the reins, but I know the business is in good hands with Ryan and our dedicated team."

Looking ahead, Nigel hopes to see continued growth and success, perhaps even welcoming a third generation into the business. "My grandson has expressed interest in joining the company, which would be a dream come true," he shares.

Central Screens and Locks' partnership with Capral, its commitment to quality, and its customer-first philosophy have established it as a trusted name in security solutions across Western Australia. With a combination of long-standing relationships, family involvement, and cutting-edge products, the company is well-positioned to continue its legacy for years to come.



Watch the Central Screens Crafted with Capral case study to learn more about Central Screens and their long-term partnership with Capral.

